

## Message Text

UNCLASSIFIED

PAGE 01 DAKAR 01441 021154Z  
ACTION OPIC-06

INFO OCT-01 AF-08 ISO-00 EB-08 AID-05 /028 W  
-----021937 110760 /53

R 020930Z MAR 77  
FM AMEMBASSY DAKAR  
TO SECSTATE WASHDC 8449

UNCLAS DAKAR 1441

PASS OPIC - BRIAN TREAEWELL

E.O. 11652: N/A  
TAGS: EFIN, SG  
SUBJECT: PROPOSED VISIT OPIC FINANCE OFFICER TREADWELL

REF: (A) 75-STATE 192741 (B) DAKAR 91 (C) DAKAR 1284  
(D) STATE 42022

1. EMBASSY CONCURS IN TREADWELL VISIT AND WILL MAKE ARRANGEMENTS WHEN TRAVEL PLANS RECEIVED.

2. FIRST OPIC VISIT (TODD-MCCALLUM) TO SENEGAL TOOK PLACE IN JUNE 74, FOLLOWED BY HENDERSON-JOURDIN VISIT IN APRIL 75 AND SVENSK VISIT IN OCTOBER 75. DURING LAST TWO OF THESE VISITS, OPIC RECEIVED NUMBER OF PROJECT STUDIES IN AGROBUSINESS, FISHING AND MANUFACTURING AND MET WITH LOCAL PRINCIPALS AND OFFICIALS. UNFORTUNATELY, NONE OF THESE PROJECTS FORWARDED SUBSEQUENTLY TO OPIC BY EMBASSY, HAVE COME TO FRUITION AS YET. EMBASSY HOPES THAT TREADWELL VISIT WILL AFFORD OPPORTUNITY TO MOVE FORWARD ON PROJECTS RESEARCHED DURING PVIOUS VISITS. "INVESTMENT OPPORTUNITIES" CITED PARA 2 REF (D) WERE NOT SPECIFIC OPPORTUNITIES BUT THEREFORE REFERENCETO SONEPI STUDY WHICH IDENTIFIED AGROBUSINESS, TEXTILES AND BUILDING MATERIALS AS AREAS IN WHICH GOS SHOULD MAKE SPECIAL EFFORT TO ATTRACT FOREIGN INVESTMENT.

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3. EMBASSY BELIEVES TREADWELL VISIT SHOULD BE PLACED IN CONTEXT OF UPCOMING VISITS TO U.S. OF FREE ZONE ADMINISTRATOR ABDOURAHMANE DIA (END OF APRIL) AND MINISTER OF INDUSTRIAL DEVELOPMENT LOUIS ALEXANDRENNE (END OF MAY, REF C). OBJECT OF THESE VISITS IS TO INTEREST AMERICAN INVESTORS IN FREE ZONE AND OTHER MAJOR SENEGALESE PROJECTS. MEETINGS BETWEEN TREADWELL AND OFFICIALS PLANNING ALEXANDRENNE VISIT SHOULD

BE FRUITFUL FOR BOTH SIDES, AS WE HOPE TO DRAW ON OPIC  
CONTACTS IN U.S. FOR ALEXANDRENNE VISIT.

4. WITH REGARD TO SPECIFIC PROJECTS:

(A) LOPIS HAS NOT CONTACTED ANY U.S. BALL PEN FIRMS ASIDE  
FROM ANJA.

(B) GOS IS WELL AWARE OF NL INDUSTRIES INTEREST IN ILMENITE  
PROJECT AND WILL PROBABLY CALL ON NL DURING HIS VISIT TO  
U.S. IN MAY.

(C) VISIT TO FREE ZONE WILL BE PLANNED. HOWEVER, EMBASSY  
HAS CALLED ATTENTION TO DELICATE FINANCIAL CONDITION OF  
MASYDA (REF B) AND DOES NOT BELIEVE VISIT TO THIS PLANT  
SHOULD B TAKE PLACE AT PRESENT.

(D) EMBASSY WOULD PARTICULARLY WELCOME ANY INFORMATION  
TREADWELL IS ABLE TO BRING ON FAMERT AGROBUSINESS PROJECT IN  
SINE-ASLOUM (REF A).

5. IN SUMMARY EMBASSY LOOKS FORWARD TO PROPOSED VISIT BUT HAS  
IMPRESSION THAT SENEGALESE OFFICIALS AND PRIVATE BUSINESSMEN  
WHO HAVE BEEN FAMILIARIZED WITH OPIC FUNCTIONS DURING PAST  
VISITS LIKELY ON THIS TRIP TO PRESS FOR TANGIBLE EVIDENCE OF  
CONTRIBUTIONS OPIC CAN MAKE TO PROMOTING LOCAL PROJECTS.  
AGGREY

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## Message Attributes

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**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
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**TAGS:** EFIN, OTRA, SG, OPIC, (TREADWELL)  
**To:** STATE  
**Type:** TE  
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**Review Markings:**  
Margaret P. Grafeld  
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**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009